gemiusExplorer 5.4 User's guide

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1 Introduction

1.1 Basic information

This user's guide describes the possibilities and methods of using the gemiusExplorer 5.4

gemiusExplorer is special analytical software that enables the analysis of a website audience research results.

1.2 Installation and updates

gemiusExplorer can be installed on computers working under Windows operating system. It is also adapted to work under other operating systems using Windows emulator like Wine (platforms: FreeBSD, Linux, Solaris) or CrossOver (platforms: Mac OS 10, selected Linux distributions). During opening application checks whether it is launched on Windows or Wine/CrossOver and adapts the user interface.

Double click on the application installation file to install gemiusExplorer.

In the application automatic update is enabled by default. To disable this option go to the **Tools** menu, **gemiusExplorer options...** and uncheck the **Check for updates at start up** checkbox in the **Miscellaneous** tab. In order to download the application update manually, one should choose **Check for updates...** in the **Help** menu.

2 First steps

2.1 Opening the dataset

In order to analyse a website audience, one has to use the option Open... in the File menu. The

dataset can also be opened with the icon \checkmark , or the shortcut Ctrl+O.

While opening the site with audience files the authorization process is being conducted – one has to enter login and password and then press the button **Send**. Data is sent to the authorization server where it is verified. If the user is approved to get access to a particular dataset, the file is loaded.

8333	Gomius
	Gemius
	application is copyrighted and protected under the intellectual property laws. All rights reserved.
The data can b	be accessed by authorised users only.
It is necessary to con	nect to the authorisation server to verify the user's licence.
Login:	MyCompany:John.Smith
Password:	•••••
	Send



NOTE: during authorisation of the licence, a user's computer has to be able to connect to the internet. If you connect to the internet through a proxy server, you should configure the settings in the **File** menu, the **Proxy settings...** option.

In the application, a few files can be opened within one analysis. This option enables analysis of trends in an easy way. In order to open more than one file within one analysis, choose the **Open in one analysis...** option in the **File** menu, or choose the icon as shown below, or type Ctrl+Shift+O.

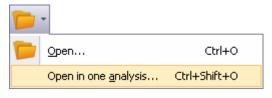


Figure 2 Opening a few files in one analysis

By choosing the **Add files to the analysis...** option in the **File** menu, or clicking the icon \checkmark , the additional files can be added to the analysis.

As the media tree within a few files can differ, one can switch between tree views. By default, the tree from the latest period of time is shown. To change the view of the tree, choose the proper tab.

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ledia trees	12.2008	11.2008 10.2008			
Websites Websites	Target group	Site	Visitors (real users) 🔻	Page views	
🗆 🛐 website2.com	Population	website6.com	475,126	74,302,937	
···· ☑ 🕅 website3.com 🗆 ···· □ 🕅 website4.com		website28.com website30.com	378,042 284,006	37,893,749 270,080,029	
⊡ □ 🗊 website5.com □ 🗹 🛐 website6.com		website7.com website32.com	275,797	9,046,106	
🗹 🛐 website7.com 🗹 🕅 website8.com		website3.com	275,658 204,771	23,024,163 52,218,123	
- 🗹 🛐 website9.com		website8.com website18.com	169,862 118,665	4,746,470 7,535,256	
website10.com		website9.com	112,964	21,246,878	
12.2008 11.2008 10.2008		Selected nodes	680,366	500,093,711	

Figure 3 Tabs with different media trees

In the picture above the view of Media tree from the file marked as "12.2008" has been chosen.

Using the option **Remove files from the analysis...** in the **File** menu opens the dialogue window where files to be closed and excluded from the analysis can be chosen.

Remove files from the analysis	x
Choose files to be removed from the analysis: 12.2008, gemiusAudience_2008_12.gem 11.2008, gemiusAudience_2008_11.gem	
10.2008, gemiusAudience_2008_10.gem	
OK Cancel	

Figure 4 Removing files from analysis

It is also possible to open more than one file at the same time, but in separate analysis. To do that, one should press and hold the Ctrl key when choosing the files.

Moreover, the application can automatically load the recently opened file at the start of the application. In order to do so, one should choose the appropriate option from the **Tools** menu, sub-menu **gemiusExplorer options...**, **Miscellaneous** tab.

Changing a password

To change the password to your login, go to the **Tools** menu, **gemiusExplorer options...** and choose the **gA password** tab.

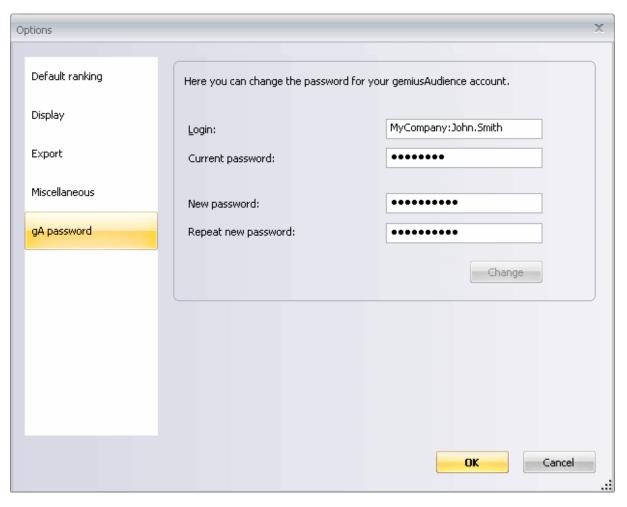


Figure 5 Changing password window

2.2 GEM Library

Gem library displays the list of the files that user is granted licenses to, allows to download the new files from the Internet and to search for the files by different filters within the library. The basic advantage of this feature is the transparent structure of the file list and the simple possibility of selecting the files for analysis.

In order to display .gem library window choose My .GEM library from **File** menu and log in using your standard login and password to gemiusExplorer. Files available for the user are going to be displayed.

	Study 🗲 1 🔹 👻 🤿	Period 🗲 2 🛛 🖓	Fines 🗲 3 🛛 🕺	Version 🗲 4		Status ← 🗧
	Megapanel-PBI-Gemius	2010.08.01-07	weekly	auto	•	Download
V	Megapanel-PBI-Gemius	2010.11.01-07	weekly	client-server	-	✓ Present
	Internet Audience Measurement Turkey	2010.12	monthly, weekly, daily	regular	•	Download
	Denmark: popup panel	2010.12	monthly, weekly, daily	auto	-	Download
	Denmark: popup panel	2010.12	monthly	auto	-	Download
Ta	asksCogin					
15		ogin_to_gemiusExplorer	Preferm	ed version:		Dpen 0pen

Figure 6 My .GEM Library window

There are a few columns available in My .GEM Library window (see Figure 6):

- 1 **Study** informs about study names which .gem files refer to.
- 2 Period presents date periods available in .gem files.
- 3 **Fines** shows the range of data periods available in .gem files.

4 – **Version** serves to choose the way of downloading new .gem files from the Internet (**client-server** or **regular** - if possible for the file). Choosing **auto** option means that in the first step program will choose the version which is already available on the local disc. In the second step, if both or none of the versions are available on the local disc, the program will choose the **preferred version**, which can be set by the user in My .GEM Library window.

5 – **Status** column informs whether the .gem files are already present in the local directory set as Default database files location (the location of the directory can be easily changed in **Tools** menu, **gemiusExplorer options...** sub-menu, **Miscellaneous** tab) or are ready to be downloaded from the Internet.

In My .GEM Library window the **Update** button serves to update the list of the files available for gemiusExplorer user. The list is automatically updated during the launch of the program, but one can manually update the list also when the program is running. On the other hand, the **Stocktake** button serves to update the information (Present/Download in Status column) about the files stored in the Default database files location. E.g. if one removes some of the files from the Default database, the column status will be updated after pressing the Stocktake button – the status of removed files will change from Present to Download.

Gem library allows also to filter the files shown on the list by studies, periods and fines. In order to set the filter one should click on the *icon* near the appropriate column in My .GEM Library window and define the desired filter. Additionally, by clicking on the headline of each column one can sort the files ascending or descending.

To select a few files to open tick is on the left side of the window. It is possible to tick only the files which are already downloaded (status Present).

In order to open selected files press the Open button in the right bottom. All selected files will be opened in one analysis. When opening My .GEM Library the next time (during the same gemiusExplorer session) it will be possible to either open the next selected files in other analysis (Open button) or add these files to the analysis already opened (Add button).

2.3 Application view

Basic information

Data can be presented in three navigation panels. On the left side, there is a panel with the media tree (on the top of the figure shown below) and a panel with the aggregates tree (on the bottom), whereas on the right side, there is a panel with the table presenting the research results.

gemiusExplorer - [gemiusAudience_2008_10.ge	em]				- 🗆	x
Eile Edit View Analysis Target group	ps ļ	<u>P</u> eriods <u>T</u> ree	<u>T</u> ools <u>W</u> indow	/ <u>L</u> anguage	Help – 6	×
		1710		Engli Engli	sh	
Media trees	p ×	10.2008				
Websites		Target group	Site	Visitors (real 👻 users)	Page views	
····□ website2.com ····□ ··· ··· ··· ··· ··· ··· ··· ···		Population	website6.com website28.com	450,650 370,495		
📄 website4.com			website30.com website7.com	286,272	276,880,966 10,571,482	
section1	•		website32.com	281,371	24,662,822	
10.2008			website3.com website8.com	224,768 174,626	56,573,830 5,072,169	
	7 ×		website18.com website1.com	128,065 3,663	7,714,730 37,082	
Constant Series (aggregate not a series) Sport Sport Sort Sort	utho		Selected nodes	684,072	493,177,036	
E □ 🎆 Tech	Þ					
Ready	Sou	urce: Gemius Si	A - gemiusAudience:	2008-10.		.::

Figure 7 Application view

Types of nodes

The media tree panel presents nodes of websites (icon \square). A website can be presented as a whole or can be divided into different sections (icon \square). Websites can be also grouped into some categories (icon \square).

The aggregates tree panel enables one to load or define any alternative trees. The aggregates nodes are marked with the icon ³. Detailed information about defining the aggregates trees is provided in chapter 7 "Aggregates tree" on page 45.

Changing panel size and position

The panels can be moved and their position or size can be changed. It is also possible to close the media tree or aggregates tree panel – one only has to click the closing button "x". In order to switch on any of these two panels, one has to use the options **Media tree** or **Aggregates tree** in the **View** menu.

Media tree and aggregates tree panels can be hidden as well. In order to do that, the icon \ddagger should be clicked. To unhide a panel, a proper tab (Media trees or Aggregates trees) on the left should be chosen and icon \ddagger clicked.

Application language version

One can choose one of the following application language versions: Polish, English, Czech, Russian, Hungarian, Slovak, Danish or Bulgarian.

It is possible to change the language of the application by clicking the appropriate position from the **Languages bar** pull-down menu, or choose it from the **Application language** sub-menu in the **Language** menu. By default, the **Languages bar** is turned off (one can change it by selecting the **Languages bar** option in the **View** menu).

Data language version

It is possible to choose the language version of the target groups parameters and values:

- Default the local language of the country that the research was conducted for;
- English.

Application theme

Changing the application theme is possible by choosing a proper theme from the **Windows theme** sub-menu, in the **View** menu.

2.4 Research results analysis

In order to check what the audience of a website we are interested in is, one should select that site in the left panel (Media trees or Aggregates trees). After that, in the right panel the table with basic statistics is presented: number of visitors (real users), number of page views, average time spent on the site per visitor (real user), reach and audience composition in the given target group.

The nodes from the media tree and aggregates tree can be analysed at the same time – one just has to select particular nodes from each tree.

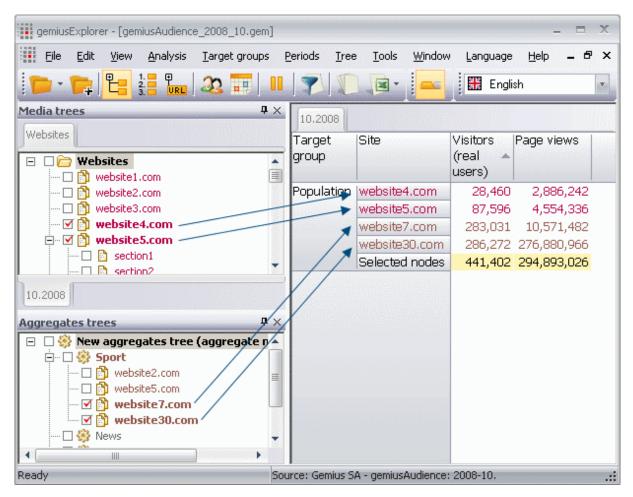


Figure 8 Presentation of data for nodes from the media tree and aggregates tree

The operations carried out most frequently are as follows:

- selection of presented metrics (e.g. the display of data for the "average page view duration" metric) – see chapter 4.1: "Metrics selection" on page 21;
- data sorting (e.g. decreasingly by the number of page views) see chapter 4.3 "Data sorting" on page 23;
- quick selection of nodes (e.g. selection of all websites from the collecting node) see chapter
 4.5 "Selection and deselection of groups of nodes" on page 25;
- target group definition (e.g. data analysis for the target group defined as "men" or for the group defined as "women with higher education") – see chapter 5 "Target group definition" on page 32;
- definition of age intervals in target group (e.g. definition of target group "persons aged 20-30") – see chapter "Defining age intervals" on page 34;
- definition of periods (e.g. analysis of data only for week days or for one selected day) see chapter 6 "Periods definition" on page 43;
- definition of aggregates tree see chapter 7.1 "Defining a new aggregates tree" on page 45;
- exporting data to an Excel or CSV file see chapter 8.1 "Data export" on page 49;

 saving an analysis (e.g. in order to be able to analyse the results next day and have the right websites selected in the application already, required metrics displayed, target groups defined, etc.) – see chapter 8.2 "Saving an analysis" on page 50.

3 Modes of analysis

The data is available in the following modes of analysis:

- audience analysis this enables one to conduct any analysis according to the criteria defined by the analyst; data for nodes that an analyst selects in the media tree or aggregates tree are presented. For detailed information see chapter 3.1;
- ranking by selected metric data for nodes according to defined metrics (for example: number of visitors (real users), page views, time). For detailed information see chapter 3.2.

NOTE: the default mode of analysis can be defined in the option **gemiusExplorer options...** in the **Tools** menu – see chapter 3.4 "Defining default mode and ranking parameters" below.

3.1 Audience analysis

In order to conduct one's own audience analysis (e.g. a comparison of results for several websites) the proper nodes should be selected in a tree.

The table panel with research results presents information about nodes selected in media tree or aggregates tree – marked as \blacksquare . The easiest way of selecting one node is by clicking on the checkbox \square on the left side of a node name. In that case, next to the node name icon \blacksquare appears. The chosen node can be deselected by clicking on the above-mentioned checkbox, or by hitting "Delete" button on the selected row in the table. It is possible to speed-up marking nodes by holding the Ctrl key when making the choice. Statistics will be calculated after releasing the Ctrl key.

It is also possible to carry out many analyses on one file at the same time. In order to do this, one has to choose the **Insert new analysis** option from the **Analysis** menu. A new window with data will appear (the windows are numbered). In order to close an analysis, one has to choose the **Close analysis** option from the same menu.

NOTE: closing the last analysis will cause the total closing of the file.

In order to remove all the parameters of an analysis (selected nodes in a tree, periods, target groups), one has to either choose the **Reset analysis** option from the **Analysis** menu, or click the icon

, or use shortcut Ctrl+R.

3.2 Ranking by selected metric

In order to analyse data for selected nodes, one has to click the icon (or choose the option **Ranking...** from the **Analysis** menu, or type Alt+2) which opens the window where one can choose parameters for the analysis. It is possible to choose:

- metric;
- target group;
- period;

- number of nodes to show;
- type of a node;
- attribute of a node.

Ranking Parameters				X
Ranking Parameters				
Metric:	Visitors (real us	sers)		
Target group:	Population			
Period:	01.2006			
Number of nodes to :	show:			20 💌
Consider:				
ections		messengers		
🔽 sites		other applications		
categories		aggregates		
✓ weighted				
v not weighted				
reported conser	nt for <u>a</u> dvertiseme	nt emission		
✓ ghats				
other than chat	5			
			OK	Cancel

Figure 9 Ranking parameters

In order to switch from ranking mode, one has to select (or deselect) any site in the tree, or click the

icon (or choose the option **Audience analysis** in the **Analysis** menu, or type Alt+1).

EXAMPLE: to look for 15 websites with the highest number of visitors in the target group "women":

- first of all we define the target group "women" (see chapter 5.1 "Defining a target group" on page 32);
- we click the icon
 , or choose the option Ranking... in the Analysis menu;
- in the dialogue window we choose reach as a metric and set the correct number of nodes that are going to be presented (in this case: 15) and the type of nodes that should be considered (in this case the option "sites" should be selected).

As a result we receive the 15 websites visited by the highest number of women.

3.3 Duplication analysis

Duplication analysis allows to generate in a simple way a report about the audience duplication of the websites in a given period of time. The results of analysis are generated in a form of cross table where in rows and columns the names of chosen nodes are presented and in cells - the value of audience duplication of each pair created upon the intersection of the nodes.

Definitions of indicators in duplication analysis are available in chapter 9 page 51.

In order to conduct the duplication analysis in gemiusExplorer choose the Duplication Analysis in

Analysis menu, click on the icon wailable in the toolbar or press Alt+3.

The window for defining the duplication analysis will be displayed:

lodes in rows:		Nodes in columns:	
website7.com		website8.com	
website28.com		website9.com	
website30.com		website 18.com	
website32.com		website 19.com	
website6.com	<	website3.com	

Figure 10 Duplication analysis window

To define nodes in rows and in columns press with button, then choose the desired nodes by selecting or deselecting them in the media tree displayed on the left side in gemiusExplorer and next

press **OK**. Swap button allows to exchange all nodes that were on the left list (rows) with all nodes that were on the right list (columns). It means that nodes that were previously in rows will be now in columns and vice versa. To displace nodes from one list (rows or columns) to the second one,

drag to select desired nodes and then press one of the buttons \bowtie or \bowtie . In order to remove a few or all nodes from rows or columns list, drag to select nodes and then press Delete on your keyboard. To finish press **OK**.

					× 2		Metrics on tabs	
dia trees 4 ×	gemius.	Audience_200	8_12.gem					
ebsites	1		n Min audience du		lin audience duplica	No. 010()		
Websites	A						wabaita10 com	luvohoito2.com
	Period	Target g					website19.com	
website3.com	12.2008	Population	website28.com	104,087		75,831		
website4.com			website30.com	87,994	84,198	58,058	46,385	103,20
			website32.com	88,963	70,321	60,697	54,199	97,13
website6.com			website6.com	119,383	89,237	98,283	82,421	153,48
✓ 🖄 website7.com			website7.com	85,375	76,559	59,082	52,316	101,70
✓ [↑] website8.com								
✓ → website9.com								

Figure 11 Cross table with Duplication analysis

In order to see cross tables for different metrics of Duplication Analysis one should change between the tabs above the displayed table.

After conducting Duplication Analysis one can still remove nodes from the analysis by deselecting them from the Media tree on the left side. One can also add new nodes to the analysis by selecting them from the Media tree on the left side:

4 🗭	🔁 • 📴 🗄		URL	2 📰 💷	7	🗷 • 🛃 🗄	3 E <u>x</u> 🔼	Metrics on tabs	
edia trees	, Ф ×	gemius	Audience_200	8_12.gem					
/ebsites	/ebsites	1 million		n Min audience du	uplication (V%)	lin audience duplica	ation (H%)		
) website 1.com	Period	Target g	Site	website8.com	website9.com	website18.com	website19.com	website3.com
	website2.com	12.2008	Population	website28.com	104,087	81,599	75,831	67,327	125,22
Y) website3.com			website30.com	87,994	84,198	58,058	46,385	103,204
÷	add to rows			website32.com	88,963	70,321	60,697	54,199	97,13
	add to both	_		website6.com	119,383	89,237	98,283	82,421	153,48
				website7.com	85,375	76,559	59,082	52,316	101,70
	add to columns					la surfaction and			

Figure 12 Adding / removing nodes to Duplication Analysis

3.4 Defining default mode and ranking parameters

In order to define the default mode of analysis or ranking parameters, one has to choose the option **gemiusExplorer options...** in the **Tools** menu and then go to the **Default ranking** tab.

Default ranking	Open mode:	Reach ranking	
Pisplay	Number of nodes to show:		20
ixport 1iscellaneous	Consider:	 messengers other applications 	
gA password	categories ✓ weighted ✓ not weighted ✓ reported consent for advert ✓ other ✓ chats ✓ other than chats	aggregates	

Figure 13 Ranking settings

It is possible to open the files in three modes:

- reach ranking;
- page views ranking;
- no ranking.

The proper mode can be set with the use of the option **Open mode**.

The ranking presents the number of nodes that was defined in the option **Number of nodes to show**. In order to change the default number, one has to choose it from the list, or simply type it in.

It is also possible to define the type of nodes that are to be taken into account in the ranking (the option **Consider**):

- sections the nodes that are a part of a website;
- sites websites;
- categories collecting nodes with websites grouped into categories;
- messengers internet messengers;
- other applications;
- aggregates collecting nodes that group many nodes, presented in aggregates tree.

Apart from types of nodes, it is also possible to determine their attributes:

- weighted/not weighted;
- reported consent for advertisement emission/other (option);
- chats/other than chats (option).

3.5 Pausing data recalculation

By default, data is recalculated while making any change – selecting/deselecting a node, adding/removing a target group. To pause data recalculation, use the icon **Do not recalculate data**

After selecting all necessary nodes, define target groups and indicators, and press the icon
 again.

This option is useful when making an analysis based on many nodes, target groups, indicators as it can speed up the data calculation (data is calculated only once).

3.6 Undo/Redo option

The Undo/Redo option is a tool which allows to cancel the unwanted actions or repeat the operations which were previously cancelled. It can be applied for all actions which are performed on the data, e.g. selecting nodes from Media tree, defining periods or target groups, conducting the Duplication Analysis, etc.

The Undo/Redo option cannot be applied for actions concerning the layout of gemiusExplorer, like adding or removing metrics from the table, changing the appearance of the tables, adding or removing the toolbars, etc.

In order to cancel or repeat action one should either choose the Undo/Redo in Edit menu, click on

the icon in the toolbar or use the combinations Ctrl+Z / Ctrl+Y.

It is possible to cancel or re-perform up to 10 operations with the Undo/Redo tool.

4 Metrics selection and data presentation

4.1 Metrics selection

It is possible to present in the table information about many different metrics (e.g. number of page views, reach, time share etc.) describing the audience of a particular node.

The fastest way of selecting the metrics which data will be presented for, is to right click on the head of the table. The list of all available metrics will appear.

The metric of interest can be chosen by clicking on its name. The metrics which data is presented for are marked with \checkmark . The column with the metric can be hidden by clicking on it using the middle mouse button. Metrics can also be selected in the menu **Analysis**, the option **Choose metrics to show...**.

The analysis of the following metrics can be conducted:

- number of visitors (real users);
- number of page views;
- avg. page views per visitor (real user);
- time;
- avg. time spent per visitor (real user);
- avg. page view duration;
- reach;
- audience composition;
- page view composition;
- time composition
- affinity index-Internet;
- audience share;
- page view share;
- time share;
- visits;
- avg. visits per visitor (real user) ;
- min audience duplication;
- min audience duplication %;
- max audience duplication;
- max audience duplication %;
- population;

21

- type information on what type (site, service, chat, messenger, category, aggregate) a given node is.
- node id (optional)
- cost
- audience composition (relative)
- page view composition (relative)
- time composition (relative)
- affinity index-Internet (relative)

In **Analysis** menu it is also possible to choose the option **Enable extended average metrics** which adds to the above metrics list four additional metrics:

- average daily visitors;
- average daily page views;
- average daily time;
- average daily visits;

Definitions of metrics are provided in chapter 9 "Definition of terms" on page 51. The definition will also appear on the screen in gemiusExplorer after pointing the metric name by cursor on the head of the table.

4.2 Cost Per Mille

CPM option allows to calculate the cost of page views on selected websites in a given period. In order to see the CPM metrics in gemiusExplorer choose Cost from the list of available metrics in Audience analysis. Two additional columns – CPM and Cost - will be displayed (the definitions of metrics are available in chapter 9 on page 51).

🔷 🖒 📂 - 📴 📴 其		2 📅 💷	7	TI	× +	43 🗞 🛛	Peri Peri	ods on tabs	
edia trees 4	× 12.2008								
Vebsites	Target	Site	No.	Visitors	Page	Audience	Visits	CPM	Cost
🛛 🗁 Websites	group			(real	views 🔻	share			12
🗹 🛐 website1.com				users)					
- 🗹 🛐 website2.com	Population	website6.com	1.	475,126	74,302,937	75.29%	9,883,722	1,000.00	74,302,937.06
- 🗹 🛐 website3.com		website3.com	2.	204,771	52,218,123	32.45%	2,125,128	-	-
🗹 📋 website4.com		website9.com			21,246,878		748,727	1	-
		website22.com	4.		13,618,320		1,021,386	· · ·	-
website6.com		website7.com	5.				2,649,104	-	-
		website18.com	6.				568,180	-	-
✓ 🕅 website9.com		website20.com	7.				287,704	-	-
✓ 🕅 website10.com		website19.com	8.	98,967	4,302,912		436,647	-	
vebsite11.com		website24.com	9.					-	-
✓ M website12.com		website5.com	10.					-	-
- 🗹 🛐 website13.com		website4.com	11.		the second se		307,455		_
- 🖂 🛅 website 14. com		website10.com	12.		A CONTRACTOR OF THE OWNER		193,195	-	
- 🗹 📋 website16.com		website10.com	13.				140,159		
- ✓ 🖄 website17.com		website17.com	14.				140,159		
✓ 🕅 website18.com		website25.com	15.		441,484		60,289		
✓ 🔄 website19.com		website25.com	16.	9,863	274,453		41,770		
✓ 🕅 website20.com		website16.com	10.				66,818		
✓ 🕅 website22.com		website16.com	-					-	-
website23.com		website12.com	18.	16,160			32,459		-
			19.	15,648			27,693	-	
- 🗹 🛐 website25.com		website27.com	20.	4,878	46,995	and the second second	8,479	-	
- 🗹 🛐 website27.com		website1.com	21.			-	18,030	-	-
- 🗆 🛅 website28.com		website11.com	22.		and the second sec		7,824	-	-
		website2.com	23.	2,868	8,370	0.45%	5,476	1 () () () () () () () () () (



In the CPM fields (1) one can manually introduce values for each of the chosen nodes by clicking in desired row. Next, write down the CPM value and confirm by pressing ENTER on your keyboard.

It is also possible to set the same CPM value for more than one node at the time. There are a few ways of doing this:

- To select a few subsequent nodes click on one of the rows, than press Shift button on your keyboard and use Up or Down arrows to select the desired nodes. Next, write down the CPM value for selected nodes and press Enter. The CPM values will appear in all selected rows.
- To select all nodes from one row up to the end of the list, press Shift+End. To select all nodes from one row up to the top of the list, press SHIFT+HOME. Next, write down the CPM value and press Enter.
- To select a few nodes that do not appear one after another on the list, press Ctrl and choose nodes by clicking on the rows. Next, write down the CPM value and press Enter.

After adding the CPM value, the Cost (2) will be automatically displayed.

4.3 Data sorting

Data presented in the table can be sorted by selected metric, or node name ("Site") in ascending or descending order after clicking on the head of the column of this metric. Clicking on a column's head again causes a change of sorting order.

Target group	Site	Visitors (real users)	Page views 👻	Time [hr]
Population	website30.com	274,431	251,866,397	2,172,434.70
	website6.com	464,151	75,019,941	1,674,627.15
	website3.com	210,428	53,270,366	443,813.75
	website28.com	370,146	36,347,118	1,101,165.17
	website32.com	278,002	25,664,020	427,631.87
	Selected nodes	643,130	442,167,842	5,819,672.65

Figure 15 Data sorting by selected metric

For example, data presented above was sorted in descending order according to the number of page views.

In order to sort websites alphabetically, one has to click on the column "Site".

4.4 Metrics summary

In the right panel, apart from the list of nodes and the values of metrics for those nodes, a summary is also presented – value of metrics for selected group of websites.

Target group	Site	No.	Visitors (real users)	Page views
Population	website3.com	1.	204,771	52,218,123
	website5.com	2.	75,127	3,422,434
	website4.com	3.	17,942	2,355,983
	website1.com	4.	3,731	37,383
	website2.com	5.	2,868	8,370
	Selected nodes		263,267	58,042,293
	Selected nodes (daily)		-	1,872,332

Figure 16 Summary of metrics for selected websites

For example, the summary presented above (the "Selected nodes" row) can be interpreted as follows:

- visitors (real users) total number of visitors (real users) for the five selected websites amounts to 263 267. It is worth remembering that a visitor (real user) to a particular site can also visit other sites (so called: audience duplication) – thus the number of visitors (real users) for several websites is smaller than (or equal to) the sum of visitors (real users) to a particular websites;
- page views number of page views generated on all five sites in the list.

The presentation of the summary can be disabled by unchecking the **Show nodes summary** option from the list with metrics (which is available after right click on the head of the table with research results) or from the **View** menu.

It is also possible to display the daily arithmetic averages in a _{summary}. It can be done by selecting the **Show daily average in summary** option from the metrics list (this option is visible after selecting **Show nodes summary**). Such data is available only for several metrics:

- page views;
- time;
- avg. page view duration;
- page view composition;
- page view share;
- time share.

In example above, the average daily number of page views for the five selected websites (the "Selected nodes (daily)" row) is 1 872 332.

4.5 Selection and deselection of groups of nodes

In order to analyse the audience of any node we are interested in, we have to click the checkbox \Box on the left side of a node name (in a media or aggregates tree). The icon \blacksquare appears next to the name of the selected node.

Thanks to the option of group selection, it is also possible to select easily whole groups of websites.

	Select nodes <u>b</u> elow	Ctrl+B			
	Select nodes on the same level	Ctrl+L			
	Select <u>a</u> ll nodes	Ctrl+A			
₽ <mark>∽</mark>	Select nodes	Ctrl+D			
	Deselect nodes b <u>e</u> low	Ctrl+Shift+B			
	Desele <u>c</u> t nodes on the same level	Ctrl+Shift+L			
	Deselect all n <u>o</u> des	Ctrl+Shift+A			
	Deselect nodes	Ctrl+Shift+D			
	Inverse nodes selection				
	Copy node to new aggregates tree				
	Copy selected nodes to new aggree	gates tree			

Figure 17 Group selection options

When highlighting a node in a media or aggregates tree with a left-click and then performing a rightclick (or choosing the option **Select/deselect nodes** from the menu **Tree**), one gets access to the following commands:

- Select nodes below (Ctrl+B shortcut) selects nodes situated at the lower level ("descendant" nodes);
- Select nodes on the same level (Ctrl+L shortcut) selects nodes situated at the same level;
- Select all nodes (Ctrl+A shortcut) selects all nodes available in media or aggregates tree (the weighted ones are displayed in red);

25

Select nodes... (Ctrl+D shortcut) – opens the window of advanced nodes selection (one can also click on the icon from the Toolbar). This window makes it possible to choose nodes at any level of the tree (from the chosen node) and at the same time selected types of nodes.

Select nodes	x
Select nodes:)
Consider: onodes of any type onodes of the following types:	
sections	messengers
✓ sites	other applications
categories	aggregates
✓ weighted □ not weighted	
	OK Cancel

Figure 18 Advanced nodes selection

- Deselect nodes below (Ctrl+Shift+B shortcut) deselects nodes situated at the lower level ("descendant" nodes);
- Deselect nodes on the same level (Ctrl+Shift+L shortcut) deselects nodes situated at the same level;
- Deselect all nodes (Ctrl+Shift+A shortcut) deselects all nodes media or aggregates tree.
 This option can be also activated by the icon ;
- Deselect nodes... (Ctrl+Shift+D shortcut) opens the window of advanced nodes deselection. This window makes it possible to limit the choice of nodes at any level of the tree (from the chosen node) and at the same time selected types of nodes;
- Inverse nodes selection... opens the window of advanced inverse nodes selection;
- Copy node to new aggregates tree copies the selected node (and its whole sub-tree) from the media tree to a new aggregates tree;
- Copy selected nodes to new aggregates tree copies all selected nodes (and their sub-trees) from the media tree to a new aggregates tree.

4.6 Site searching

In order to search for a node in a tree, based on part of its name, one has only to press Ctrl+F, or choose **Find node...** from the **Edit** menu. Then the window, presented below, appears.

Quick find bar					×
Search for: Look in:	website • trees	🔘 results	Match <u>c</u> ase	 Search in URL masks Search in all opened documents 	

Figure 19 Searching for websites based on names

Part of the node name can be entered in the **Search for** text box. Choosing the **Find next node** option in the **Edit** menu, or pressing F3 key will cause finding the next result of searching.

If one selects the option **Match case**, then the case size in the name of website will be taken into account. Selecting **Match whole word** causes searching for an exact name of a website.

The option **Search in URL masks** should be selected to search through URL masks of nodes. The option **Search in all opened documents** allows searching through all opened datasets.

You can search within trees panels (trees option) or results panel (results option).

4.7 Table view

Pivot tables

A table structure can be set up and changed by dragging and dropping fields in one of the three positions:

- on tabs;
- in columns;
- in rows.

Fields in which positions can be changed are the following:

- metrics;
- time periods;
- target groups;
- selected nodes.

Moreover, their order in the rows or columns of a table can be swapped.

For example, having 3 files opened and presentation style defined as it is shown below, one can analyse visitors (real users) and page views trend easily.

gemiusExplorer - [gemiusAudience_2	008_12.gem, gemius	Audience_:	2008_11.ge	em, gemius#	Audience_2008	_10.gem]	- = x
Eile Edit View Analysis I	arget groups <u>P</u> eric	ods <u>T</u> ree	<u>T</u> ools	<u>W</u> indow	Language <u>H</u> e	elp	_ 8 ×
				-		🖁 English	
Media trees 4 ×	Population						
Websites	Site	Visitors (r	eal users)		Page views		
🖻 🗋 🗁 Websites	^						
		12.2008	11.2008	10.2008	12.2008	11.2008	10.2008
u in the state of	website10.com	28,188	21,950	22,013	2,119,782	1,818,441	1,899,986
website4.com	website17.com	44,346	45,549	53,754	754,212		
🕀 🗆 🖄 website5.com	website18.com	118,665	125,306	128,065	7,535,256	7,705,921	7,714,730
website6.com	website19.com website20.com	98,967	108,231		4,302,912		
	website20.com	52,368 89,067	50,565 87,291		4,432,670 13,618,320	4,509,116	4,104,439 13,044,308
website9.com	website4.com	17,942		28,460	2,355,983	2,791,343	2,886,242
website10.com	website7.com	275,797	278,344		9,046,106		10,571,482
- 🗆 🛐 website11.com 💌	website8.com	169,862	165,626		4,746,470		5,072,169
12.2008 11.2008 10.2008	Selected nodes	476,614	478,876	492,322	48,911,711	49,831,199	51,863,064
Ready	Source	: Gemius SA	- gemiusA	udience: 20	08-12.		.::

Figure 20 View of trend analysis

The presentation style of a table can be saved by choosing the icon \blacksquare , or removed by choosing

There are two pre-defined styles available:

- Periods on tabs moves time periods to the tabs;
- Target groups on tabs moves target groups to the tabs.

Using the icon 🦰 , one can place the first column from the table in the tabs.

Moreover, a column width can be changed by moving its right border line. A width can be also adjusted to the column's content by selecting the **Refresh/Adjust column width** option in the **View** menu, or by using F5 key, or by double click on the right border line of a column.

Nodes URL masks

It is also possible to show URL masks of nodes. In order to do that, one has to click the icon use of the option **Nodes URL masks** in the **Analysis** menu, or type Alt+3.

In order to disable the URL masks view, one has to choose the adequate option in the **Analysis** menu, or click the icon

4.8 Website names presentation

In the **Tools** menu there is the **gemiusExplorer options...** sub-menu available, that enables one to define the mode of nodes' names presentation. It is possible not only to present a name of a given node, but also a name of a "parent" node. This can be defined in the **Display** tab.

efault ranking	Show names of parent nodes to the level of:	Current level only	a.
isplay	Show to the site level		
xport	For nodes in aggregates tree show names	of parent nodes from me	dia tree
iscellaneous	Parent nodes names separator:		-
A password			
	Table font size		10 🜻
	Trees font size		8
		ОК	Cancel

Figure 21 Parameters of nodes names display

After selection of an adequate level it is possible to present the complete "path" of a node.

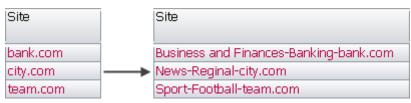


Figure 22 Presentation of parent nodes names

The figure above shows that the website *bank.com* is situated in the tree within the category *Business and Finances -> Banking*, whereas *city.com* within *News -> Regional* and *team.com* within *Sport -> Football*.

It is also possible to define an individual parent nodes name separator (by default it is '-').

The font size for both media or aggregates tree panels and results one can be changed independently. Choosing Ctrl and + enlarges the font size in active panel. Using Ctrl and – makes the font smaller.

One can also define the font size by choosing the **Display** tab in the **gemiusExplorer options...** submenu, in the **Tools** menu. The **Table font size** parameter defines the size of font used in panels with results of an analysis, **Trees font size** – the size of fonts used in panels with media or aggregates trees structures.

4.9 Presentation of nodes below minimum rating

If the audience size of the node is small and collecting a sufficient sample for a given target group was not possible – then the sign "-" (no data available) appears in the statistics for this node.

Target group	Site	Visitors (real users)	Page views 👻	Time [hr]
Population	website4.com	19,596	2,791,343	105,417.81
	website1.com	3,467	33,108	304.07
	website2.com	3,232	9,350	187.35
	website3.com	-	-	
	Selected nodes	26,146	2,833,874	105,910.93

Figure 23 Nodes below minimum rating

In order not to present results for such websites, one has to deselect the option **Show nodes below minimum rating** in the **View** menu, or in the list with metrics (which is available after right click on the head of the table with research results).

4.10 Presentation of nodes with different colours

In the case of an analysis for population, the nodes are presented in red and black colours. In red are marked those nodes that were included in the behavioural weighting ("weighted" nodes), while in black are those that were not weighted behaviourally.

When conducting an analysis for target groups, some of the nodes are presented in a blue colour (after exporting data to the Excel or CSV file they are in a separate column). This means that within this target group for this particular node the panel size was not big enough. Statistics presented in blue should be treated just as an approximation.

Target group	Site	Visitors (real users) 🔻	Page views	Time [hr]
Gender=Male	website3.com	131,890	36,242,815	306,351.51
	website1.com	1,096	13,312	150.39
	website2.com	1,067	2,513	31.25
	Selected nodes	132,824	36,258,640	306,533.15
Population	website3.com	224,768	56,573,830	467,607.89
	website1.com	3,663	37,082	330,15
	website2.com	3,279	9,158	186.68
	Selected nodes	229,152	56,620,070	468,124.73

Figure 24 Weighted/not weighted nodes

On the basis of the figure above, one can notice that the behavioural weighting was conducted for nodes: website1.com and website3.com (in the population analysis these nodes are marked in red) – this means that there is a site-centric audit on these websites. Whereas the site website2.com is shown with the population in black, so it was not weighted behaviourally. When analysing the target group "Male", we can also see that for website1.com and website2.com the number of panelists in this target group was too small (so the nodes were marked in blue).

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5 Target group definition

5.1 Defining a target group

Basic information about target groups

The gemiusExplorer application enables to define target groups for which we want to analyse selected metrics, e.g. target groups "women with higher education", "persons not older than 19". Defining target groups can be done by choosing the option **Target group definition...** from the **Target**

groups menu, or by clicking the icon 44 , or by pressing Ctrl+Shift+G.

Defining new target groups

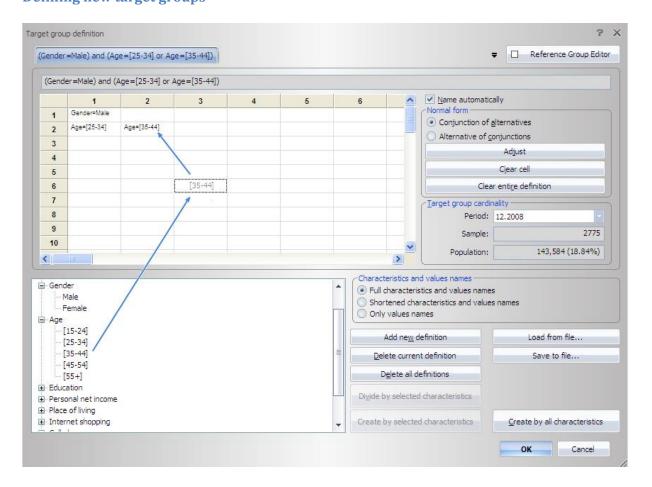


Figure 25 Defining a target group

The target group can be defined by **dragging and dropping** selected characteristics available in the lower panel to the matrix. The figure above shows the target group "men aged 25-44" defined – therefore the parameter *Male* (from the *Gender* group) was dragged to the matrix and then, in the

next line, the parameter describing the age interval was placed: [25-34] and [35-44]. The name of such a target group, assigned automatically, is: (Gender=Male) and (Age=[25-34] or Age=[35-44]).

It is possible to define a target group with the use of negation. For example – in order to define the target group "men, aged other than 20-30", one can simply drag and drop to the matrix characteristics *Gender=Male* and *Age=[20-30]* and then double-click on the cell containing the age characteristic (this causes a change in the condition for *Age* to *Age<>[20-30]*, what means exactly "*Age* different than interval *[20-30]*").

	1	2	3
1	Gender=Male	Age⇔[20-30]	
2			

Figure 26 Negation of a condition in target group definition

Options available when defining target groups

When defining target groups, the following options are available:

- Name automatically target groups are named automatically; this parameter can be deselected if one wants to name the target group oneself;
- Normal form enables one to choose the logical character of the target group definition;

(Gender=Male or Age=[15-24]) and (Education=University or Personal net income=3001 - 4000)								
	1	2	3	4	5			
1	Gender=Male	Age=[15-24]						
2	Education=University	Personal net income=3001 - 4000						
3								

Figure 27 Matrix for creating target group definitions

Alternative of conjunction – in each of the lines at least one of the conditions has to be fulfilled (for whichever cell of the line);

For example, in the figure above, the definition means exactly: (*Gender=Male or Age=[15-24]*) and (*Education=University or Personal net income=3001-4000*).

Conjunction of alternatives – in whichever line where the conditions are entered, all of the conditions have to be fulfilled. For the above mentioned example, the definition means exactly: (*Gender=Male and Age=[15-24]*) or (*Education=University and Personal net income=3001-4000*).

Available buttons:

Adjust - sorts the matrix, moving the selected cells to the left top corner of the matrix;

Clear cell – deletes the content of the currently selected cell of the matrix;

Clear entire definition – deletes the target group definition (clears the content of all cells of the matrix).

Target group cardinality:

Period – the period of time that the research was conducted for;

Sample – sample size for the given target group for the time period selected in the **Period** drop-down menu;

Population – the internet users' population size in the target group for the time period selected in the **Period** drop-down menu (concerns whole internet). The value in brackets shows the percentage of the selected target group in the whole population.

 Parameter and variable names – enables the choice of presentation of parameter and variables names in the matrix.

Buttons for adding and deleting target groups

In order to define a new target group, one has to click the **Add new definition** button – this opens a new tab. With the use of the **Delete current definition** button, a currently selected target group definition can be deleted. The button **Delete all definitions** is used to delete all previously entered definitions, and only one target group remains: *Population*.

The button **Divide by selected characteristics** enables one to quickly define some types of target groups. For example – in order to define target groups of women with different levels of education, one has to drag and drop the characteristic *Gender=Female* to the matrix field, then click on the characteristic *Education*, and click the **Divide by selected characteristic** button. All required target groups are defined automatically.

The button **Create by selected characteristics** enables one to define target groups based on the values of selected metrics (e.g. target groups by all age intervals and gender). The selection of desired characteristics can be made by pressing CTRL on the keyboard and by clicking on the names of characteristics. It can also be done by pressing SHIFT and using arrows UP or DOWN on the keyboard. After selecting desired target groups one should click the **Create by selected characteristics** button.

In order to define target groups based on the values of all characteristics (i.e. target groups by all age intervals, education levels, gender, etc.), one has to press the button **Create by all characteristics**.

Changes in target group definitions are confirmed by clicking the **OK** button; if we do not want to confirm the changes in the target group definitions then we have to click the **Cancel** button.

Saving and loading target group definitions

In the target group definition window, the following options are available:

- Load from file... in order to load a target group definition from a file, one just has to click the button. The same operation can be done by choosing the option Load target groups... from the Target groups menu. It is possible to load more than one target group definition at the same time. Recently opened definitions of target groups are also accessible (position Recent files);
- Save to file... enables one to save target group definition to a file. The same operation can be done by choosing option the Save target groups as... from the Target groups menu.

Defining age intervals

The application makes it possible to define any age interval for target groups.

For example – in order to define the target group "persons aged 20-30", one has to:

- open the target group definition window 🤐 ;
- right-click on the characteristic Age, and choose Define intervals...;

🗄 Declarative period of using internet						
🗄 Main occupation						
🗄 Gender						
É- Age						
🕀 Edi Define intervals						
Personal net income						
⊕ Place of living						
🗄 Internet shopping						
🗄 Cell phone use						
🗄 Household net income						
🗄 Use of car						

Figure 28 Defining age interval - step 1

the window with default age intervals opens. In order to add a new age interval, one has to click Insert. Enter number 20 in the first field and number 30 in the other. Confirm changes by clicking OK. The button Delete removes the highlighted line, while the button Default enables one to enter the default definitions of age intervals;

je			х
20 15 25	30 24 34	Insert Defa	<u>D</u> elete
35 45	44 54		
55	and more		
		OK	Cancel
	20 15 25 35 45	20 30 15 24 25 34 35 44 45 54	20 30 Insert 15 24 Defa 25 34 Defa 35 44 45 45 54 55 55 and more

Figure 29 Defining age interval – step 2

among the defined age intervals the new interval [20-30] has appeared. Now this interval can be dragged and dropped, like other ones.

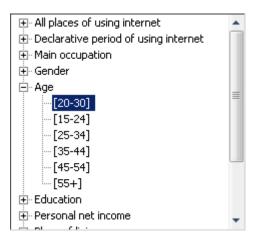


Figure 30 Defining age interval - step 3

5.2 Reference group editor

Basic information about the Reference group editor

Reference Group Editor allows gemiusExplorer user to present the composition statistics (Audience, Page views and Time composition) and Affinity Index-Internet statistic in relation to the selected reference group and to compare them with the standard composition indicators and Affinity Index-Internet metric.

The idea of the Reference Group Editor is to simplify the analysis where user wants to exclude some less valuable, from his point of view, target groups (i.e. responses "I don't know" or "Respondent was not asked") from the reference group.

Defining the reference group

In order to define the reference group in gemiusExplorer open the standard Target group definition

window (icon or Target group definition in Target groups menu) and then press the Reference Group Editor button in the top right corner.

Populatio	n									
	1	2	3	4	5	6	~	Name automatic	ally	
1								Normal form		
2								Conjunction of a		
3								Alternative of conjunctions		
4								<u></u>	Adjust	
5									Clear cell	
6								Clea	r enti <u>r</u> e definition	
7								Target group cardir	nality	
8								Period:	12.2008	
9								Sample:	14702	
10							~	10. 00000		
	No.						>	Population:	762,120 (100.00%)	
							teristics an	d values names		
Gender								tics and values name		
Fer							tened char values na	racteristics and value	s names	
Age	C SERVIC					U Only	values na	mes		
[15							Add ne <u>w</u> d	efinition	Load from file	
[35	1.00					E Del	ete curren	t definition	Save to file	
[45									Save to merri	
[55						<u>i</u> D	elete all de	efinitions		
Educatio	on al net income					Divide b	y selected	characteristics		
Place of							M			
	t shopping					6	1. 1. 1. 1.	d characteristics	Create by all characteristic	

Figure 31 Selecting the Reference Group Editor

After pressing the button you will be directed to the Reference Group Editor where you will be able to define your desired reference group in relation to which the relative statistics (Audience composition, Page Views composition, Time composition and Affinity Index-Internet) will be shown. The rules of selecting the reference group are the same as in the standard target groups definitions.

In order to go back to the target group definition window press once again the **Reference Group Editor** button.

The defined reference group will be displayed in the first cell of the target group definition and it will be combined by conjunction with all target groups defined by the user (see the image below). It means that selecting e.g. Female for the reference group will cause that all defined target groups will include this definition.

Age=[[15-24]										
	1	2	1	3	4	5 ^	Name automatio	ally			
1	[Reference group] = (Gender=Female)					Normal form				
2	Age=[15-24]						 Conjunction of 				
3							Alternative of g	onjunctions			
4								Adjust			
5								Clear cell			
6							Clea	ar entire definition			
7							Target group cardi	-			
8							Contraction and the second sec	12,2008			
9											
10							Sample:	2948			
100						>	Population:	114,005 (14.96%)			
~ Jr					- ch		and values names				
	aces of using internet				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Card of the state of the state of the	ristics and values name	s			
	arative period of using internet				Õ	Shortened d	haracteristics and value	s names			
- Main - Genc	occupation					Only values	names				
Age					_	1.1.1					
Educ	ation					Add new	definition	Load from file			
	onal net income					Delete curr	ent definition	Save to file			
	ofliving				-	Delete el	definitions				
	net shopping bhone use					D <u>e</u> lete all	definitions				
	ehold net income				Di	vide by select	ed characteristics				
	of car					-					
Male	re are you using internet now				Cr	eate by selec	Create by selected characteristics Create by all characteri				

Figure 32 Defining the target groups after selecting the reference group

After selecting the reference group and the target groups click OK in order to display the results. To display the relative statistics select them from the standard metrics list (see chapter 4.1 on page 21).

12.2008											
Site	Target group	No.	Visitors (real users)	Audience composition	Page view composition	Time composition		Audience composition (relative)	Page view composition (relative)	Time composition (relative)	Affinity Index-Internet (relative)
website5.com	(Age=[15-24]) and (Reference group)	1.	12,036	16.02%	16.03%	14.54%	107.10	27.55%	28.45%	27.05%	100.16
	(Age=[25-34]) and (Reference group)	2.	12,290	16.36%	16.49%	15.09%	137.05	28.14%	29.26%	28.06%	128.16
	(Age=[35-44]) and (Reference group)	3.	8,106	10.79%	9.74%	9.77%	100.54	18.56%	17.28%	18.17%	94.02
	(Age=[45-54]) and (Reference group)	4.	7,657	10.19%	10.42%	9.38%	102.51	17.53%	18.48%	17.45%	95.86
	(Age=[55+]) and (Reference group)	5.	3,593	4.78%	3.68%	4.98%	70.28	8.23%	6.53%	9.26%	65.72
	Reference group: Gender=Female		43,681	58.14%	56.36%	53.75%	106.93	100.00%	100.00%	100.00%	100.00
website8.com	(Age=[15-24]) and (Reference group)	1.	25,561	15.05%	14.19%	13.17%	100.60	25.63%	21.88%	18.77%	93.15
	(Age=[25-34]) and (Reference group)	2.	21,430	12.62%	15.32%	15.14%	105.70	21.48%	23.62%	21.57%	97.87
	(Age=[35-44]) and (Reference group)	3.	19,869	11.70%	13.93%	16.16%	109.00	19.92%	21.48%	23.03%	100.93
	(Age=[45-54]) and (Reference group)	4.	21,206	12.48%	14.08%	16.67%	125.57	21.26%	21.71%	23.75%	116.27
	(Age=[55+]) and (Reference group)	5.	11,681	6.88%	7.33%	9.03%	101.06	11.71%	11.31%	12.87%	93.57
	Reference group: Gender=Female		99,748	58.72%	64.85%	70,18%	108.00	100.00%	100.00%	100.00%	100.00

Figure 33 Table with relative composition metrics

The definitions of relative metrics are available in chapter 9 on page 51.

5.3 First nodes selection

The application enables one to search the sites of which the audience is composed mostly from the target group according to the selected metric (e.g. number of page views).

In order to find sites with the highest values of the selected indicator in the given target group, the following steps have to be taken:

- in the media tree and/or aggregates tree select the group of nodes among which the nodes with optimum values will be chosen;
- select the metric according to which optimization will be conducted display the metric in the right panel and sort data by that metric (click on the head of its column);
- choose the option Filter selected nodes according to given criteria... from the Tools menu,

or click the icon **Toolbar**, or press Ctrl+Shift+F and define:

- number of websites that we want to choose;
- research period;
- > target group which the optimization is conducted for.

hoose selection cri	toria	
Metric:	Visitors (real users)	
Target group:	Population	
Period:	11.2008	
Filter by chosen	sorting order lect	20 nodes
56	last	
) Filter by selecte	d metric values	
💌 at least	from:	
		to: 💌
🔘 at most		
 at most between 	from:	to:

Figure 34 Selection of optimization parameters

OPTIMIZATION EXAMPLE: assume that we want to provide certain information to the largest possible group of particular internet users. Our target group is: women aged 35 and younger. We need to find those sites that are visited by users that fulfil our criteria the best – i.e. websites that are

visited mostly by women aged 35 and younger, and their audience in general is big enough. While conducting the analysis we can take the following steps:

- first of all, we define the target group of our interest (see chapter 5.1 "Defining a target group" on page 32);
- then, in media tree we select all sites (after clicking on the collecting node we choose option Select nodes... and select sites checkbox);
- we choose the metrics that we want to analyse, e.g. number of visitors (real users), number of page views, audience composition etc.;
- we choose the metric which the optimization is being conducted for we click on the head of the selected metric, e.g. audience composition;
- then, we choose the option Filter selected nodes according to given criteria... in the Tools

menu (or click icon, or press Ctrl+Shift+F). In the window that appears, we enter number 15 as the number of presented websites, and choose the preferred research period and selected target group. We confirm the choice with the **OK** button.

In this manner we have received the list of 15 websites whose users match the selected target group (e.g. women aged 35 or younger) the best. Assume that we want to choose only the 5 websites that generate the highest number of visits. In such a case we need to conduct another optimization based on the previous results. Therefore we take the following steps:

- choose the metric according to which the next optimization is being conducted we click on the head of the "Visits" column;
- choose the option Filter selected nodes according to given criteria... from the Tools menu.
 Limit the selection to 5 websites only, choose the correct research period, and click OK.

Thanks to the second optimization, we have received the list of the five websites with audience composition matching our target group to the highest possible degree.

The application enables one to conduct many optimizations, one after another, the next optimization being based on the results of the previous one. In order to conduct the optimization from the beginning (without taking the previous results into account) all that has to be done is deselection of all websites before conducting next optimization.

5.4 Target groups cross tables

Application of target groups cross tables

This function allows to cross target groups and to present the distribution of different metrics by target groups and their combinations. It permits to define target groups both in rows as well as in columns and to present the reports in a cross table form. The layout of the table, like in audience analysis, can be easily changed.

Creating target groups cross tables

In order to create target groups cross tables in gemiusExplorer choose the Target groups cross tables

in **Analysis** menu, click on the icon **a**vailable in the toolbar or choose the combination Alt+4. The window for defining target groups cross tables will be displayed:

arget groups in rows:		Target groups in columns:	
Age=[15-24]		Gender = Male	
Age=[25-34]		Gender=Female	
Age=[35-44]			
	<>		
		10	

Figure 35 Target groups cross table window

To define target groups click button under either rows or columns list. The window for standard Target group definition will be displayed. Define target groups and then press **OK**.

To exchange all target groups definitions between two lists press the swap button . In order to remove a few or all definitions from rows or columns list, drag to select target groups and then press Delete on your keyboard. To finish press **OK**.

The cross table with selected target groups for different metrics will be displayed for all nodes that were previously chosen.

🔷 🖒 📂 • 🐂 🔚 🏭 🌄 🔚 🌆 🛥 🎹 💷 🌱 👘 📧 • 🏣 🍢 📥							
dia trees	gemius	Audience_2008_12.	gem				- 0
ebsites							
	Period	Site	Target group	Visitors (real us	ers)	Page views	
				Gender=Male 🔻	Gender=Female	Gender=Male (Gender=Female
- 🗋 🛅 website4.com	12.2008	website13.com	Age=[15-24]	5,901	7,856	31,164	54,026
🗉 🗹 <u>)</u> website5.com			Age=[35-44]	5,156	9,888	36,862	110,730
website6.com			Age=[25-34]	5,603	11,326	28,263	119,884
✓ 🖄 website7.com		website3.com	Age=[15-24]	38,911	28,090	12,999,046	5,548,084
✓ → website8.com ✓ → website9.com			Age=[25-34]	27,805	22,846	8,385,200	5,149,863
website 10.com			Age=[35-44]	24,535	16,774	6,429,499	3,703,235
website 11.com		website5.com	Age=[15-24]	8,083	12,036	283,909	548,751
□ 🛐 website 12.com			Age=[35-44]	7,326	8,106	403,675	333,209
✓ → website13.com			Age=[25-34]	9,792	12,290	507,144	564,431
- 🗌 🛅 website 14.com		website6.com	Age=[15-24]	55,089	68,095	5,619,458	7,433,717
website 16.com			Age=[35-44]	42,829	49,111	7,655,830	8,003,657
website 17.com			Age=[25-34]	45,122	60,569	5,578,190	8,683,066
website 18.com		website7.com	Age=[15-24]	46,246	53,598	1,926,739	2,529,060
website 19, com			Age=[35-44]	20,819	26,810	547,220	670,219
website20.com			Age=[25-34]	23,366	27,643	669,572	672,483
- 🗌 🛐 website22.com		website8.com	Age=[15-24]	18,933	25,561	373,073	673,389
- 🖸 🛐 website 23.com			Age=[35-44]	12,448		310,408	661,321
- 🗆 🛐 website24.com			Age=[25-34]	15,297		366,756	727,129
🔁 🖄 website 25.com		website9.com	Age=[15-24]	28,116	and the second s	5,653,677	9,230,515
			Age=[35-44]	7,821	de la constante	1,502,967	1,361,822
- 🗌 🛅 website28.com			Age=[25-34]	7,661	a state of the second se	820,304	723,928

Figure 36 Target groups cross table

In target groups cross tables, exactly like in standard Audience analysis, you can add or remove nodes by selecting or deselecting them from the Media tree and also display different metrics by right clicking on the metrics bar.

To change target groups in the cross table click on the **second second s**

6 Periods definition

6.1 Defining periods

The application allows to define periods for which we want to count selected metrics. By the term "period", one should understand any number of days in a given month, e.g. all working days in the second week of a month, the first day of a month, etc. Periods can be defined by selecting the

Periods definition... option in the **Periods** menu, by clicking on the icon or by choosing Ctrl+Shift+T shortcut.

	2	Name	-					
Period name Days		9		lame	auton	natica	ally	
Week 1-3 1-3 Week 4-10 4-10				Oct	ober	2010	H.	_
Week 11-17 11-17 Week 18-24 18-24		s	М	т	W	т	F	s
Week 25-31 25-31							1	2
		3	4	5	6	7	8	9
		10	11	12	13	14	15	16
		17	18	19	20	21	22	23
		24	25	26	27	28	29	30
		31						
ld periods:	Weeks	Select all week	ends ng da	ys				
Veekends	Working days			1	Jpdat	e		



In the Define periods window one can select several pre-defined periods, such as: weekends (total number or separately), work days (total number or separately), one-day periods, and weekly periods. It is also possible to define the period that is interesting for you alone. This can be done by marking it in the calendar visible on the right side. When selecting a period longer than one day the keys Shift or Ctrl need to be used. After clicking on the icon Ell, a period name should be entered (if the option Name automatically is not checked). That name will be visible on the list of defined periods.

The list of defined periods is shown in the **Defined periods** frame. After selecting any of them, days that it contains are highlighted in the calendar box. It is also possible to edit an already defined period. In order to do this, one should select it from the list of defined periods, change the period in the calendar and the click on the **Update** button.

In order to remove a chosen period one should click on the icon 💻. To remove all defined periods one should click on the icon 📕.

To save definitions of periods one should click on the icon 🖬. To load the definitions already saved one should click on the icon 🛍. The defined periods are confirmed by clicking on the **OK** button. If for some reason you want to quit without saving changes in the period definition window, then you should click **Cancel**.

6.2 Saving and loading the periods definitions

In the period definition window the following options are available:

- Save to file... enables one to save periods definitions in a file. The same operation may be executed through selecting the option Save periods as... from the Periods menu;
- Load from file... enables one to load previously defined periods from a file. The same operation may be executed by selecting the option Load periods... from Periods menu. It is possible to load more than one file with periods definition at the same time. Also, recently opened definitions of periods are accessible (option Recent files...).

7 Aggregates tree

The aggregates tree is an additional tree which any nodes from the media tree can be grouped in. It is possible to use both trees at the same time when analysing the research results – media tree and aggregates tree.

For example, in the aggregates tree we can place all websites and services concerning a certain topic – in this case it will not be necessary to search for those sites in the media tree. The other example of an aggregates tree is a tree presenting websites by their owner or advertising network.

It is possible to define one's own aggregates tree, or load trees created before. In order to load an aggregates tree, one has to choose the option **Load aggregates tree...** from the **Tree** menu, or make a right click in the aggregates tree panel and choose the **Load aggregates tree...** option.

7.1 Defining a new aggregates tree

Assume that we want to define an aggregates tree grouping all websites concerning sport. We have to:

- make a right click in the aggregates tree panel and choose the option Create new aggregates tree. (If the aggregates tree panel cannot be seen, it has to be opened in order to do that, the option Aggregates tree from the View menu has to be chosen);
- enter the name of the tree, for example: sports services;
- find the websites of our interest in the media tree. Click on a node name that we want to add to the tree, and drag and drop it to the aggregates tree.

Media trees		φ×
Websites		
🖃 🗹 🗁 We	ebsites	
	website1.com	=
🗗 🚯	website2.com	
🖸 🚯	website3.com	
	website4.com	
÷ 🗆 🔥	website5.com	
🖸 🚯	website6.com	
🖸 🚺	website7.com	
🖸 🖄	website8.com	n 🔻
10.2008		
Aggregates t	rees	å ×
🖃 🗆 🍪 spo	orts services (aggregate pot authorised)	
	website1.com	
🖸 🕅	website2.com	
	website3.com	
	website4.com	
12.2		

Figure 38 Defining an aggregates tree

7.2 Operations on aggregates trees

Different operations can be conducted on an aggregates tree after right clicking in the aggregates tree panel, or choosing the proper option in the **Tree** menu:

- group nodes selection option Select/deselect nodes. This function is analogous to the another one in media tree – for a detailed description see chapter 4.5 "Selection and deselection of groups of nodes" on page 25;
- sorting the nodes option Sort nodes (find more information in chapter 7.3 "Sorting nodes of an aggregates tree" on page 47);
- creating an aggregates tree option Create new aggregates tree;
- opening an already existing aggregates tree option Load aggregates tree...;
- saving an aggregates tree to a file option Save aggregates tree, Save aggregates tree as...,
 Save all aggregates trees in one file..., Save tree node as an aggregates tree..... See more information about saving aggregates tree below in chapter 7.4 "Saving an aggregates tree";
- adding a new node (catalogue) in a tree option Add node, Add aggregates tree as a node...;
- deleting a node option Delete node;
- change a name of an aggregates tree node option Change node name;
- authorisation of an aggregates tree option Authorise aggregates tree...;

- creating an aggregates tree consisting of those nodes from the media tree, which were not added to any other currently opened aggregates tree – option Complement all aggregates trees...;
- closing currently opened aggregates trees option Close aggregates tree, Close all aggregates trees.

Select/deselect nodes	+
Sort nodes	•
Crea <u>t</u> e new aggregates tree	
Load aggregates tree	
Recent files	•
Load default aggregates trees	
Sa <u>v</u> e aggregates tree	
Save aggregates tree <u>a</u> s	
Save all aggregates trees in one file	
Save tree node as an aggregates tree	
<u>A</u> dd node	
Add aggregates tree as a node	
<u>D</u> elete node	
<u>C</u> hange node name	
Authorise aggregates tree	
Complement all aggregates trees	
Cl <u>o</u> se aggregates tree	
Close all aggregates trees	

Figure 39 Operations on aggregates tree

It is possible to move few nodes at the time from one aggregate tree to another. To do so one should select nodes by choosing Shift+ Up/Down arrows or Ctrl+ left click and drop them in the desired aggregate tree. The same operation can be done to add new nodes from Media tree to desired aggregate tree.

7.3 Sorting nodes of an aggregates tree

By choosing a proper option in the **Sort nodes** sub-menu in the **Tree** menu, all nodes of an aggregates tree can be sorted alphabetically in the following ways:

- ascending order (Ascending option);
- descending order (Descending option);
- ascending, but nodes which are aggregates trees are sorted independently and placed at the beginning of the main aggregates tree structure (Ascending, aggregates as first option);
- ascending, but nodes which are aggregates trees are sorted independently and placed at the end of the main aggregates tree structure (Ascending, aggregates as last option).

7.4 Saving an aggregates tree

Saving an aggregates tree can be done by using the following options:

- Save aggregates tree saving the aggregates tree;
- Save aggregates tree as... saving the aggregates tree as a new file;
- Save all aggregates trees in one file... saving all currently opened aggregates trees in one file;
- Save tree node as an aggregates tree... saving the current node as an aggregates tree.

Aggregates tree can be saved as an authorised tree or unauthorised one.



Figure 40 Examples of authorised and unauthorised aggregates trees

While authorisation of an aggregates tree, the following window is displayed:

The authorisation	server must be connected in order t verify the licence.
<u>L</u> ogin:	MyCompany:John.Smith
Password:	•••••

Figure 41 Authorisation form while saving aggregates tree

If you want to authorise an aggregates tree, insert your login and password (the same as used while opening the dataset in the application). After pressing the **Authorise** button, data is sent to the authorisation server, where it is verified.

Creating authorised aggregates trees is recommended to be able to see who the author of a given aggregates tree is.

After modifying the authorised aggregates tree, one should authorise those changes.

8 Data saving and exporting

8.1 Data export

Data presented in the results panel can be exported to an Excel or CSV file by choosing the option **Export analysis results to file...** in the **Analysis** menu. It can be also opened:

- as an Excel file option Open analysis results as XLS in the Analysis menu, or the icon in pull-down menu in the Toolbar, or Ctrl+E shortcut;
- as a CSV file option Open analysis results as CSV in the Analysis menu, or the icon in pull-down menu the Toolbar.

Such data can be easily analysed with the use of other tools. Moreover, it is possible to copy the current analysis and paste it into the clipboard. In order to do that, one has to choose the **Copy**

analysis to clipboard option from the **Edit** menu, or click the icon in the **Toolbar**, or press Ctrl+C keys.

Data is exported in the form of values separated with commas. In order to change the field separator into another character, one has to go to the **Tools** menu, **gemiusExplorer options...** sub-menu, **Export** tab. It is also possible to change the decimal tab (used in a number to separate the whole part from the fraction one).

Default ranking	Export average time metrics:
Display	 in seconds using [hr:min:s] format
Export	CSV files format
Miscellaneous	Field separator: Iab Semi-colon
gA password	Space Qther Use selected separator when copying data to clipboard Decimal tab: .
	CSV file encoding:
	XLS files format

Figure 42 Export settings

The **Export average time metrics** option enables one to choose the expected format in which the time will be saved: seconds or [hr:min:s].

Temporary files created while exporting data are stored in the folder defined in the **Store temporary files in** text box. By default, data is exported in UNICODE format. To change the export format to ASCII, one should uncheck the **Use Unicode format to export data** checkbox.

8.2 Saving an analysis

It is possible to save analyses, preserving current settings concerning: the selected nodes, the opened aggregate tree, target groups definitions, the selected indicators and definitions of periods. This helps one to retrieve the analysis state on the next day without defining all the parameters again (i.e. selection of metrics, target groups etc.)

In order to save the analysis, one has to choose the option **Save analysis as....** from the **Analysis** menu. The option **Load analysis...** (from the **Analysis** menu) enables one to bring back previously defined analyse.

9 Definition of terms

This chapter contains definitions of key terms directly related to measuring websites' audience, including the definitions of metrics generated thanks to the application.

Definitions of basic terms:

Node in the media tree – each item from the media or aggregates tree (e.g. site, section, aggregate, application), for which the audience analysis can be carried out.

Page view – loading of a WWW document of a given internet website. This event is assigned either to the execution of a special tracking script or to an event registered by special software, both made available by Gemius S.A.

Population – the number of the Internet users, who visited the Internet in a given month.

Time – time measured in seconds between page views made by the user within a given visit.

User – a person, who visited WWW pages at least once in the month.

Metrics in gemiusExplorer:

Time - total time spent by visitors in a given target group on the selected node(s) in a specified time period. This indicator is expressed in hours.

Page views – the number of events when a web page with URL addresses assigned to the selected node was viewed by the visitors in a given target group in a specified time period.

Visits – the number of visits generated by the visitors in a given target group on the selected node(s) in a specified time period. A visit is defined as a series of page views generated by the same visitor on a given website (domain) with a time of no more than 30 minutes between each two consecutive page views.

Visitors (real users) – the number of internet users (visitors) in a given target group who visited (generated at least one page view) the selected node(s) in a specified time period. This indicator relates to the actual number of persons, and not computers, cookies or IP addresses.

Avg. time spent per visitor (real user) – the average amount of time spent by a real user in a given target group on the selected node(s) in a specified time period.

Avg. page view duration – the average amount of time between two consecutive page views generated by the visitors in a given target group on the selected node(s) in a specified time period.

Avg. page views per visitor (real user) – the average number of page views generated by a real user in a given target group on the selected node(s) in a specified time period.

Avg. visits per visitor (real user) – the average number of visits generated by a real user in a given target group on the selected node(s) in a specified time period.

Reach-Internet – the ratio of the number of visitors in a given target group who visited the selected node(s) in a specified time period to the number of Internet users in the given target group who visited the Internet in a given month. This indicator is expressed as a percentage.

Audience composition - the ratio of the number of visitors in a given target group who visited the selected node(s) in a specified time period to the total number of visitors who visited the selected node(s) in the specified time period. This indicator is expressed as a percentage.

Page view composition - the ratio of the number of page views generated by the visitors in a given target group on the selected node(s) in a specified time period to the total number of page views generated by the visitors on the selected node(s) in the specified time period. This indicator is expressed as a percentage.

Time composition - the ratio of amount of time spent by the visitors in a given target group on the selected node(s) in a specified time period to the total amount of time spent by the visitors on the selected node(s) in the specified time period. This indicator is expressed as a percentage.

Audience composition (relative) - the ratio of the number of visitors in a given target group who visited the selected node(s) in a specified time period to the total number of visitors in a defined reference group who visited the selected node(s) in the specified time period. This indicator is expressed as a percentage.

Page view composition (relative) - the ratio of the number of page views generated by the visitors in a given target group on the selected node(s) in a specified time period to the total number of page views generated by the visitors in a defined reference group on the selected node(s) in the specified time period. This indicator is expressed as a percentage.

Time composition (relative) - the ratio of time spent by the visitors in a given target group on the selected node(s) in a specified time period to the total amount of time spent by the visitors in a defined reference group on the selected node(s) in the specified time period. This indicator is expressed as a percentage.

Affinity index-Internet- the ratio of the value of the audience composition for a given target group, for the selected node(s), in a specified time period to the value of the audience composition for a given target group, for the whole Internet (all websites covered by the research) in the specified time period. This indicator is expressed as a percentage.

Affinity index-Internet (relative) - the ratio of the value of the relative audience composition for a given target group, for the selected node(s), in a specified time period to the value of the relative audience composition for a given target group, for the whole Internet (all websites covered by the research) in the specified time period. This indicator is expressed as a percentage.

Audience share – the ratio of the number of visitors in a given target group who visited a given node in a specified time period to the number of visitors in a given target group who visited at least one of all selected nodes in the specified time period. This indicator is expressed as a percentage.

Page view share – the ratio of the number of page views generated by the visitors in a given target group on the given node in a specified time period to the number of page views generated by the visitors in a given target group on all selected nodes in the specified time period. This indicator is expressed as a percentage.

Time share – the ratio of time spent by the visitors in a given target group on the given node in a specified time period to the total time spent by the visitors in the given target group on all selected nodes in the specified time period. This indicator is expressed as a percentage.

Min audience duplication – the number of visitors in a given target group who visited each of the selected nodes in a specified time period.

Min audience duplication (%) – the ratio of the number of visitors in a given target group who visited each of the selected nodes in a specified time period to the number of visitors in a given target group who visited a given node in the specified time period. This indicator is expressed as a percentage.

Max audience duplication – the number of visitors in a given target group who visited a given node and at least one of other selected nodes in a specified time period.

Max audience duplication (%) – the ratio of the number of visitors in a given target group who visited a given node and at least one of other selected nodes in a specified time period to the number of visitors in the given target group who visited the given node in the specified time period. This indicator is expressed as a percentage.

CPM – Cost Per Mile - defines the price for 1.000 page views generated on the selected node based on which the value of the "Cost" indicator will be calculated. The value of the "CPM" indicator is specified by a user of the gemiusExplorer application and can be different for different nodes.

Cost – the purchase cost of a given number of page views generated by the visitors in a given target group on the selected node in a specified time period. This indicator is shown after defining the value of the "CPM" indicator for the selected node.

Min audience duplication V% - the ratio of the number of visitors in a given target group who visited the nodes selected in a given row and column in a specified time period to the number of visitors in the given target group who visited the node selected in the given column in the specified time period. This indicator is expressed as a percentage.

Min audience duplication H% - the ratio of the number of visitors in a given target group who visited the nodes selected in a given row and column in a specified time period to the number of visitors in the given target group who visited the node selected in the given row in the specified time period. This indicator is expressed as a percentage.

Average daily visitors – the average daily number of visitors in a given target group who visited the selected node(s) in a specified time period.

Average daily page views – the average daily number of page views generated by visitors in a given target group on the selected node(s) in a specified time period.

Average daily time – the average daily amount of time spent by visitors in a given target group on the selected node(s) in a specified time period.

Average daily visits – the average daily number of visits generated by visitors in a given target group on the selected node(s) in a specified time period.

10 Contact

Detailed information about using gemiusExplorer application is available in the **Help** menu, option **User's guide** (or by pressing F1).

Additional information about the gemiusExplorer application can be received by sending an e-mail to the e-mail address <u>contact@gemius.com</u>.

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